



# Latam freight

ON TIME • ON TASK • ON THE GO





# Freight Forwarding Services

*Are your shipments delayed a bit too often? Are you being charged a premium rate for shipping to and from the USA, but receiving a poor service?* As an importer and/or exporter you are likely faced with many transportation related decisions. Whether your needs vary from international ocean and air freight, or you require frequent domestic shipping within the USA, a freight forwarder that understands and delivers in accordance to your requirements is a highly valued asset in the daily operations of your business.

## LATAM Cargo LLC Freight Forwarders

At LATAM Cargo, our passion for outstanding customer service is reflected in our high levels of customer satisfaction. Our international freight forwarding experts will work closely with you to develop optimal solutions – as a part of your overall freight management strategy – for your particular logistics challenges. With a personalized and responsive customer service you can be assured that your freight will be in good hands.

### *FULL-SERVICE, INTERNATIONAL FREIGHT FORWARDER AND CUSTOMS BROKERAGE SERVICES*

- ❑ Access to direct and consolidated international freight services, providing various options.
- ❑ Proactive customs brokerage team.

### *BEST PRACTICES*

- ❑ A dedicated customer service team who will cater to your specific requirements, preferences and delivery deadlines.
- ❑ Proven control measures to ensure your goods arrive in top condition and in order.
- ❑ A proactive management of your individual account where we constantly look for and seize opportunities to bring greater efficiencies and new ideas to your supply chain.
- ❑ Quarterly performance reports tailored to your business.
- ❑ Frequent, comprehensive Global Market Updates keeps you informed on key developments and changes of your specific trade lane.

### *GLOBAL NETWORK*

- ❑ Extensive LATAM partner representation across the globe.
- ❑ Extensive LATAM Cargo partner representations across the globe.
- ❑ Strong global relationships with a wide range of international shipping lines, airlines and service providers.



# LATAM Cargo Global Air Freight Solutions

Minutes and hours matter when high-value products, repair equipment, spare parts or product samples transit by air freight. Lack of visibility into your shipments, failure to deliver within the quoted time frame and inconsistent outbound times contribute to unreliable deliveries. Don't let your air freight to or from USA fall prey to a lack of logistics planning or poor customer service.

At LATAM, we understand the strategy and logistics planning that goes into air freight and for that we have an extensive team paired with the right tools to make it a reality. You can count with a global network entailing relationships with the world's top airlines and logistic service providers in order to bring you a personalized service. LATAM Cargo is an established air freight forwarder accredited by the International Air Transport Association (IATA) and Transportation Security Administration (TSA). Our control measures and caring customer service mean your air freight arrives in order and in top condition just like clockwork



Transportation  
Security  
Administration



Accredited  
Agent

- We go the extra mile to obtain any advantages including scheduling and service levels.
- A dedicated Miami based account management team is familiar with your requirements, preferences and delivery deadlines.
- Access to direct and consolidated freight services give you a greater selection of rate versus time scenarios and price points.
- Proactive Customs processing through LATAM's brokerage team.

**No matter your deadline or type of air freight service required, our extensive global representation across key gateways and trade lanes is job done.**

## *AIR FREIGHT SERVICES*

- International air freight forwarding including customs brokerage
- Domestic air freight forwarding
- Oversize air freight forwarding
- Aircraft charter
- Hazardous / Dangerous goods
- High-value goods
- Packaging and crating

*Consider LATAM Cargo's air advantage for all your air freight needs.*



# LATAM Cargo Global Ocean Freight Solutions

Whether it's shipping full container loads (FCLs) or less than container loads (LCLs) of ocean freight to or from any port in the USA and across the globe, limited carrier contracts and unresponsive customer service can hurt your deliveries. Add additional restrictions such as a lack of time to unpack and de-hire containers at ports in Miami, Los Angeles, New Jersey or Houston can further contribute to unwanted delays and/or additional charges and will more than likely have a negative effect on your profitability.

**Are you tired of paying a premium price for OCEAN freight forwarding and not receiving premium results? Do you need your freight forwarder to provide you with more vessel and transportation options in order to make smarter shipping decisions?**

## *LATAM Ocean freight: America and beyond*

Poor communication and unexpected delays involving your Ocean freight are a thing of the past with LATAM's personalized, responsive ocean freight services that include:

- International ocean freight: full container load (FCL), less than container load (LCL), import and export throughout all major world regions and USA.
- Out-of-gauge and project cargo shipments
- Dangerous goods
- Cargo insurance options

LATAM Cargo is a **NVOCC** (Non-Vessel Operating Common Carrier). Our company is licensed by the **FMC** (Federal Maritime Commission) and the **DOT** (Department of Transportation) to perform moving services worldwide. Thousands of people already trust LATAM Cargo to handle their relocations each year. We strive in maintaining one of the best reputations in the industry by working with top carriers.



Decades of OCEAN freight forwarding experience makes us completely capable of solving your most complex transportation and supply chain challenges. Among our many skills, below is a brief list of our best capabilities:

- Centralized team of ocean freight procurement specialists offer you multiple carrier options, including express, direct and transshipment services
- Receive consistent and flexible global service for ocean freight via our carefully selected global partner network.
- 24/7 Cargo visibility via our Web Tracking portal
- International freight indexing to facilitate better local decision making, demand planning and forecasting
- Integration of Ocean freight into a complete supply chain solution
- Freight Priority: receive available space even in times of high demand to reliably link your deliveries with the available vessel space.

*Can your freight forwarder do this? Work with us and enjoy peace of mind when it comes to your ocean freights.*



# LATAM Cargo Domestic Freight Forwarding Services

Whether its minimal shipments to a few cities within the USA, or large volumes of cargo that need to be moved across the country, customers demand on time deliveries. In some cases you may even face penalties from your retail customers if your deliveries are late. Situations like these call for a seamless integration between your international freight forwarding service and your national logistics needs, all across multiple transport modes. LATAM Cargo can provide you with the right service.

## *INLAND USA FREIGHT FORWARDING AND SHIPPING*

- ❑ Being a 3PL provider, focused on international freight forwarding and contract logistics, domestic transport is a service provided to our international freight forwarding customers. We offer options that cover all of the bases: road and interstate transport solutions, coastal shipping, rail freight and air freight. Let the LATAM experts customize solutions across multiple modes of transport that achieve the perfect balance between cost and transit time.

## *MULTIMODAL SOLUTIONS*

- ❑ A one-stop transportation management solution able to design and execute your transportation plan: road, rail, air and Ocean or any combination.
- ❑ Efficient, friendly and personalized service: The LATAM dedicated team approach, supported by offices across USA, mean your domestic freight is managed door-to-door by familiar LATAM team members.
- ❑ 24/7 cargo visibility and online order tracking via our Web Tracking system.

## *ROAD FREIGHT*

- ❑ Nationwide for full container load (FCL), less than container load (LCL), trailer load (semi, B-double and road trains), express courier, priority, heavy and over dimensional freight
- ❑ Professional procurement ensures you receive and pay only for what you need.

## *RAIL FREIGHT*

- ❑ National interstate/intrastate rail service which offers a complete integration with your global supply chain via import/export Ocean freight services.

## *DOMESTIC PRIORITY*

- ❑ Domestic air freight: door-to-airport and door-to-door
- ❑ Dedicated road freight



# LATAM Cargo FTZ Services

A Foreign Trade Zone (FTZ) of The United States is a geographical area, in (or adjacent to) a United States Port of Entry, where commercial merchandise, both domestic and foreign, receives the same customs treatment it would if it were outside the commerce of the United States.

Sound CoAbout 4 years ago the U.S Department of commerce granted Miami-Dade County the authority to establish FTZ 281 that stretches from county line to county line. Meaning any company within that county line can apply for and operate as an FTZ.



## **An FTZ has 3 main advantages. Defer, Reduce and eliminate**

- ❑ Defer-A product is transferred into an FTZ site using CBP form 214 without paying duties and or taxes for as long as you need, then it is transported into the U.S and the duty and tax rate is paid after that.
- ❑ Reduce-Variou products can be transferred into an FTZ site, these products can then be combined to make one finished product which is then transported within the U.S.
- ❑ Eliminate- A product is transferred to an FTZ site and then Exported.

## *FTZ COST SAVINGS (EXAMPLE):*

Annual Dollar Volume of Imports \$50,000,000  
Average inventory turnovers per year 4  
Average duty rate of foreign goods 10%  
Average duty rate for finished products 7.5%  
Percent Re-Exported 10%  
Waste/Scrap/Engineering Changes 5%  
Interest Rate 10%  
Average Entry Cost \$100  
Number of Entries filed per year 2,000

## *ESTIMATE SAVINGS*

Duty Deferral \$125,000  
Duty Reduction \$1,250,000  
Duty Elimination \$750,000  
Weekly Entry Savings \$194,800

**TOTAL ESTIMATED YEARLY SAVINGS \$2,319,800**



# LATAM Cargo Transit Services

## *CARGO IN TRANSIT THROUGH THE US*

It is a common belief that when cargo comes in to the U.S. it must pay duties, taxes and must have an entry filed regardless if its meant for exportation. This is not always the case, if the cargo is not meant to stay in the U.S. there are many options available, and none of them include paying duties and taxes for cargo that will not be commercialized within the U.S.

### *AIR*

Say you have a product that is being manufactured in China and you have sold this product to a company in Brazil. To reduce the Air cost you will have to make a stop in Miami and have it booked through a different airline to Brazil. In this case, we would file a 1F with the importing Airline which allows us to transfer that cargo from the Airline to our bonded facility and may remain there for 5 business days without any other type of documentation. Once it has been booked on the Exporting Airline carrier of choice we would then create a CBP Form 7512 for it to be exported to Brazil. This process eliminates the need to pay for a warehouse entry, formal entry, duties and taxes

### *OCEAN*

Same scenario as above, only difference is your product is stopping into Miami in a 20' container. Once the vessel arrives, we can issue a CBP form 7512, transfer the full container into our bonded facility, transload the product into the empty export container, create another CBP Form 7512 to cancel the other, then transfer the full export container to the steamship line of your choice and return the now empty container back to the importing steamship line.

***All cases are different and may vary in the documentation needed. Rest assured LATAM will guide you in the most economic and efficient route you can possibly take, all the while providing the most exceptional customer service in the industry.***



latam freight

ON TIME • ON TASK • ON THE GO